

Wojciech Napiórkowski

Seasoned Investment
Manager & Supervisory Board
Member

Seasoned stock market investor and fund manager with over 15 years of experienced in international private equity funds operating in Poland. Long lasting experience in Supervisory Boards of public companies. Successful track record in M&A processes, strong solution-oriented problem solver.

Key sectors of expertise: healthcare/biotech, mobile gaming, residential and commercial real estate, finance, media and internet technologies, industrials.

Work Experience

Supervisory Board Member

Existing role

Trakcja PRKI S.A. - leading railway and road construction company in Poland - Supervisory Board member (since 2012) and chairman of audit committee

Boombit S.A. - leading Polish mobile gaming and data analytic business - Supervisory Board member (since 2018) and chairman of audit committee

Ferro S.A. - leading bathroom appliances manufacturer in CEE - Supervisory Board member (since 2016) and member of audit committee

Soho Development S.A. -Warsaw and Cracow residential developer -Supervisory Board member (since 2014) and member of audit committee

Adiuvo Investment S.A. - digital health and functional food platform - Supervisory Board member (since 2015)

Qumak S.A. - IT outsourcing, data security and inteligent infrastructure company

Supervisory Board Member

Past role

GTC S.A. - one of the largest real estate developer in CEE - Supervisory Board member (2012-2013)

Kopex S.A. - leading mining equipment manufacturer (2012-2014)

ScanmedMultimedix S.A. -one of the leading Polish operator private hospital and medical outpatient clinics (2013-2014)

2014-06 -
2018-08

Aktivist FIZ - active ownership fund

Fund Manager

Successfully managed the first Polish fund with active involvement in listed businesses which delivered a strong performance to its investors +42% from inception in 2014 vs 21.82% of the main Warsaw index (WIG).

2013 -
2014

Investors TFI S.A. - Mutual Fund Company

Management Board Member

Responsible for mutual fund market consolidation, integration and new product offering

2011 -
2013

Abris Capital Private Equity

Advisor

Market consolidation of mutual fund businesses by acquiring Investors and BPH TFI

2007 -
2011

Bridgepoint Capital - Global Private Equity Firm

Director

Creation of extensive network of entrepreneurs and managers in CEE

Deal sourcing and transaction execution

Conducting mergers, acquisitions and restructuring processes.

Construction and implementation of business plans and motivational programs.

Arranging financing for portfolio companies.

Engagement in supporting portfolio companies within the scope of creating sales networks, operations integration, cost reduction and optimization programs

2003 -
2007

Advent International - Global Private Equity Firm

Investment Director

Realising over EUR100m profit by acquiring and consolidating Polish and German industry leaders in railway equipment business -Axtone Group S.A.

Delivering over EUR60m of value creation by acquiring and building a leading Polish debt collection company -Ultimo S.A

1999 -
2003

Emerging Ventures Ltd-US based private equity group managing 250 million USD

Investment manager

Acquiring Multimedia - Polish cable company

Skills

analysis of financial statements and valuation

deals structuring

negotiation & networking skills

board governance and operational management

evaluating and hiring senior management

exit deals ----- understanding financial (IPO)
markets as well as Private Equity players

Languages

Polish

Native

English

Fluent

Russian

Good

Spanish

Progressing

- extensive growth through acquisitions of smaller cable networks
 - organic growth in internet users by implementing first in Poland internet offering by cable company
 - director of sales for two years
- Acquiring Agros - Polish juice and vodka producer

1997 -
1999

Artur Andersen Legal - DZP law firm

lawyer

Mergers and Acquisitions, Convertible Bonds Issues, Private and Public Placements, Managerial Stock Options, Due Diligence, Derivatives.

1995 -
1997

Elimar Brokerage House

IPO specialist

Preparations of IPOs on Warsaw Stock Exchange
Advising on privatisation processes

Education

1998 -
2000

Certified Financial Analyst (CFA) - level 3

Master of Business and Administration (MBA) by London Business School and Warsaw Business School of Technology

1993 -
1997

Law Faculty at Warsaw University finished with the Certificate of Distinction

1994 -
1995

British and European Law organized by Cambridge University - completed with one of the best scores

Interests

biotechnology & science

behavioral psychology

travel & photography

skiing, wind & kite surfing, volleyball,

reading books